



SERVICE CONTRACTS - 4 JURISDICTIONS

TCMedia has fee-for-services contracts with Thurston County and the cities of Olympia, Lacey, Tumwater. These contracts are paid from the General Fund but we identify franchise fees as the source of the revenue that supports these contracts.



MEMBERSHIPS & TRAINING

TCMedia requires a membership for use of our equipment. We also charge nominal fees for all classes and workshops we offer. Membership and training fees have not changed in more than 10 years and are currently under review.

CONTRACT PROFESSIONAL SERVICES

TCMedia provides professional production services, technical support, and communications consulting to nonprofit organizations and government agencies other than our funding partners.



GRANTS, FUNDRAISING, UNDERWRITING

Fundraising and underwriting has not been a large part of our revenue generation until very recently. We are now working with consultants to build our development activities with a goal of increasing this revenue stream by a minimum of 10% every year.

\$806,953 budgeted operating revenue for 2020
\$167,500 from sources other than franchise fees
80% franchise fees / 20% other sources