



# GOING BEYOND CABLE FUNDING

Revenue Development Options,  
Opportunities, and Success Stories

FEBRUARY 19, 2020 | "RIDING WAVES OF CHANGE"

# STACY K. HIGA

PRESIDENT & CEO



Grant Services



Properties



Television



Education



Media Services



# **DIVISION: MEDIA SERVICES**

**ADDITIONAL REVENUE: \$30,000**









# **DIVISION: GRANT SERVICES**

**ADDITIONAL REVENUE: \$200,000**







**DIVISION  
GRANT SERVICES**







# DIVISION: TELEVISION

ADDITIONAL REVENUE: \$100,000



(808) 935-1802



SPENCER HEALTH & FITNESS CENTER











# **DIVISION: EDUCATION**

**ADDITIONAL REVENUE: \$30,000**







DIVISION  
EDUCATION





# **DIVISION: PROPERTIES**

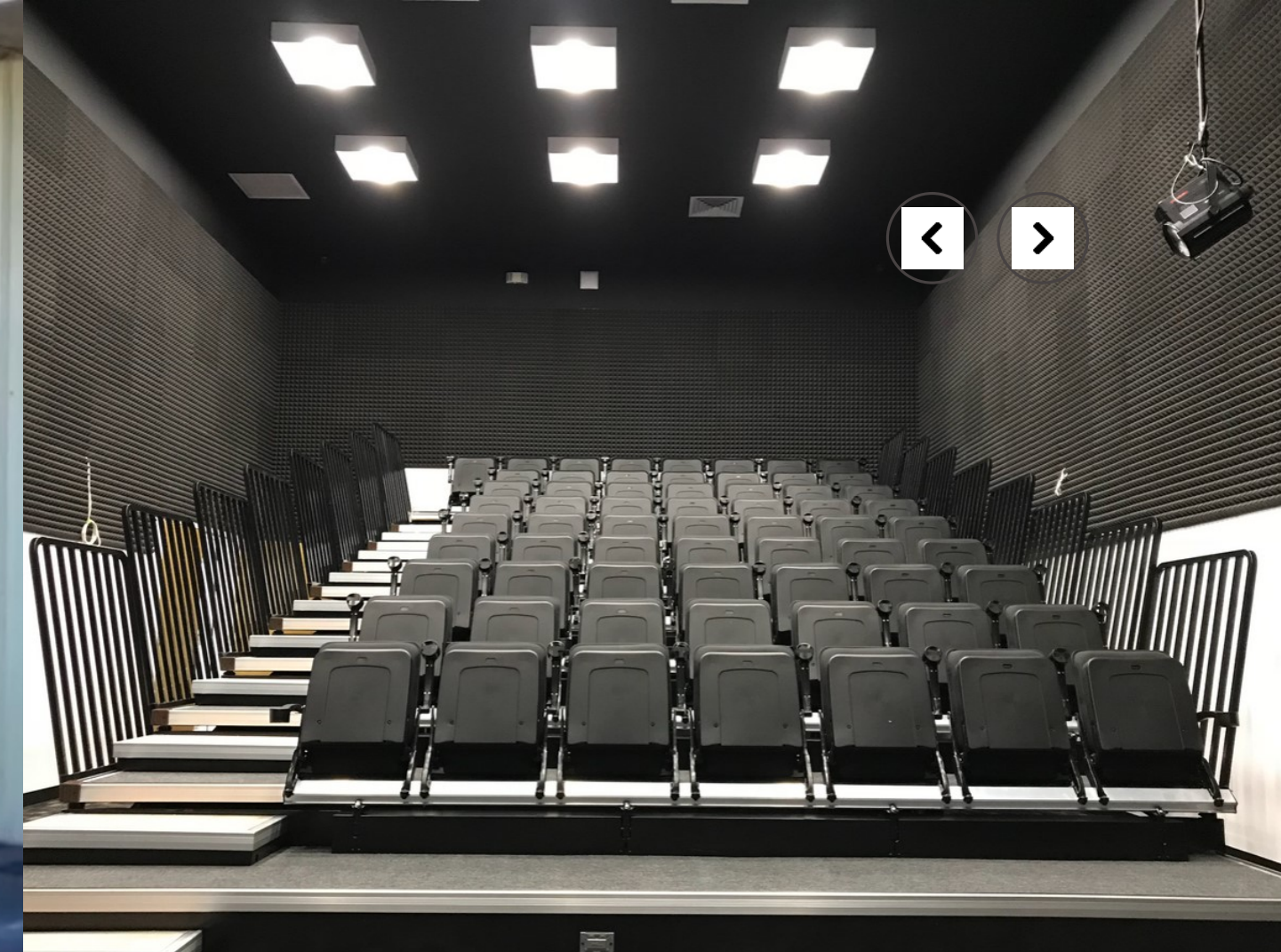
**ADDITIONAL REVENUE: \$225,000**







Kona Facility



Hilo Facility



# DIVISION PROPERTIES





# RECAP

**OVER \$500,000 IN REVENUE GENERATED  
OUTSIDE OF SUBSCRIBER FEES:**

EDUCATION: \$30,000

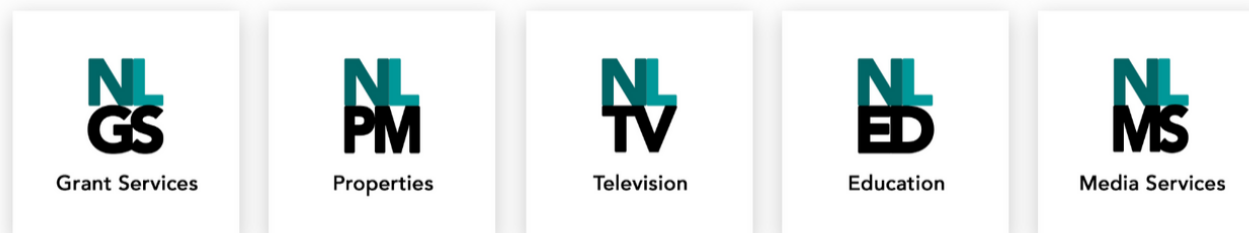
TELEVISION: \$100,000

PROPERTIES: \$225,000

MEDIA SERVICES: \$30,000

GRANT SERVICES: \$200,000





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